

<b>JOB TITLE</b>	Senior Manager or Director, Fleet Support
<b>LOCATION</b>	Dublin, Ireland
<b>REPORTS TO</b>	Vice President, Fleet Management
<b>DEPARTMENT</b>	Milestone Aviation

Everything we achieve is made possible by our talented people. Fuelled by our commitment to excellence and collaborative spirit, we're shaping the future of aviation for generations to come. But life at AerCap goes beyond the pursuit of excellence. We are proud of our culture which is built on the values of Ambition, Excellence and Respect, and they act as a flight path for our people.

Our high-performance work environment is the perfect backdrop to develop into the professional you want to become. Whether you are at the start of your career, or a more seasoned professional, you will have the opportunity to learn from the best people in the industry and be part of the largest aviation leasing company in the world!

Sound exciting? We think so!

## ABOUT MILESTONE

Milestone Aviation Group, an AerCap company, is the world's leading helicopter leasing and financing company. Milestone has over 50 customers in more than 40 countries, serving a variety of industries, including offshore oil and gas, search and rescue, emergency medical services, police surveillance, mining, fire-fighting, and other utility missions.

## JOB SUMMARY

The Senior Manager or Director will play a critical role within the Fleet Management team, reporting into the VP Fleet Management. The primary objectives of the role are to drive forward fleet initiatives and programs and to proactively manage OEM aftermarket relationships.

## ESSENTIAL FUNCTIONS OF THE JOB

- Build and inform Milestone internal assessment of aircraft capabilities, secondary mission capabilities and prospects.
- Identify & engage with design organizations to develop and certify solutions to augment fleet attractiveness in secondary missions.
- Negotiate key requirements in any Milestone OEM or STC acquisitions.
- Work with OEMs and MROs on support/power-by-the-hour programs for Milestone aircraft across missions. Negotiate MAG PBH agreements and frameworks as well as assignment of lessee programs and related management and transition issues.
- Manage fleet obsolescence risk and identify critical investments and upgrades.
- Support portfolio trading activity
- Management of projects supporting fleet and technical teams as required.

## JOB REQUIREMENTS, QUALIFICATIONS & COMPETENCIES

**Educational/ Experience**

- Business or Engineering Degree, licensed helicopter engineer or equivalent.
- Contract negotiation experience.
- 10+ years of experience at a lessor, OEM or operator.
- Project Management experience.

**Technical/Functional**

- Demonstrated understanding of leasing and lease product.
- Must have demonstrable experience working on projects and initiatives.
- Strong analytical skills.
- Excellent written, verbal, and interpersonal skills.

**Additional Competencies**

- Flexible, self-starting, and with an ability to deal with ambiguity/competing priorities.
- Ability to multitask, prioritise and communicate clearly.
- Detail-oriented and organised.
- Must be willing to travel as required.

**OUR VALUES****AMBITION**

Ambition to us means winning together. We believe it takes bold people to help us shape the future of aviation. At AerCap, ambition means defying our own limits, breaking new ground, and setting higher standards for our business.

**EXCELLENCE**

We believe in striving for nothing short of greatness. For us, excellence means redefining what is possible, and to constantly work towards outstanding solutions for our customers with unwavering commitment and collaboration.

**RESPECT**

We believe in fostering an environment where everyone is welcomed, supported and valued. Respect means treating our people with dignity and honouring their individuality. We strive to create an environment where our people feel included and empowered to do their best work and reach their full potential.

**LIFE AT AERCAP/WHAT WE OFFER**

- We offer attractive employment packages with a competitive salary and excellent benefits, including generous annual leave policies, health insurance for our employees and immediate dependents, pension/retirement savings plans and an all-employee share scheme.
- You will have the opportunity to learn from the best people in the industry and grow your career with the largest aviation leasing company in the world.
- Our Corporate Social Responsibility (CSR) programs provide opportunities for our employees to inspire positive change in our global communities and to make a positive difference in the communities in which they live through volunteering, fund-raising and other charitable initiatives.

**Make AerCap your destination of choice and join us to shape the future of aviation!**